



EXPERT  
SOLUTIONS FOR  
**PUBLIC-PRIVATE  
PARTNERSHIPS**





# EXPERT SOLUTIONS FOR PUBLIC-PRIVATE PARTNERSHIPS

At SYNLAB, we are committed to excellence in medical laboratory services. That's why we've been providing world-class diagnostics since 2004. Our goal is to deliver the highest standard service in state-of-the-art medical diagnostics and to be the partner of choice for government institutions, health professionals, and patients across Nigeria.

We are committed to ensuring the healthcare objectives of the government are achieved. One of the ways we support the government is through Public-Private Partnerships, whereby we partner with public sector organisations to provide world-class medical diagnostic services to the people of Nigeria.

We invite you to leverage our international diagnostic capabilities, robust and expansive test portfolio, ISO-accredited laboratories, and 18 years of experience in delivering accurate and reliable medical test results within the Nigerian healthcare sector.

## A partnership of excellence

- 18 years of international laboratory management experience
- Comprehensive test options enabling in-depth patient care
- Network of 1,000+ specialists within the Group to advise and consult on results
- Part of a global Group with economic power and influence
- ISO 15189 Accredited laboratories with strong Quality Assurance frameworks in place
- Expedient turnaround times on test results
- Guaranteed accuracy and reliability of results

## SYNLAB's partnership framework offers multiple solutions



### MANAGEMENT SOLUTIONS

Integrating SYNLAB into the management of your laboratory services can optimise your laboratory and patient-centred services. SYNLAB will manage the laboratory on your behalf, but the hospital remains the full operator of the laboratory.



### SEND-OUT TESTING

By partnering with us, you will be able to send us your routine checkups and free up your resources to focus on the areas of your choice, or you can make use of our scientific exposure and send us your specialised diagnostics. The choice is yours.



### POINT OF CARE TESTING

SYNLAB can provide Point of Care Testing (POCT) operations and integrate them with hospital IT systems and the central laboratory. POCT enables more rapid clinical decision-making in the process of diagnosis, treatment choice and monitoring, and prognosis, as well as operational decision-making and resource utilisation.



### ON-SITE LABORATORY OPERATIONS

SYNLAB can offer a range of managed laboratory solutions. The size and complexity of the on-site laboratory can be developed around the hospital's unique requirements. SYNLAB works with you to design a solution that balances clinical needs and operational efficiency to ensure the best value for money.

## Additional services

You can amplify your organisation's services by partnering with SYNLAB. We've created a local and international training programme for people living in Nigeria. Our training involves:



### LOCAL TRAINING

SYNLAB provides training for professionals in the medical fraternity at any of its Nigerian laboratories giving an opportunity for experiential learning and to understand the learning in practice according to international best practice standards. Practical training available from SYNLAB will cover areas of quality management, accreditation, external quality assurance, laboratory information systems, and others.



### INTERNATIONAL TRAINING

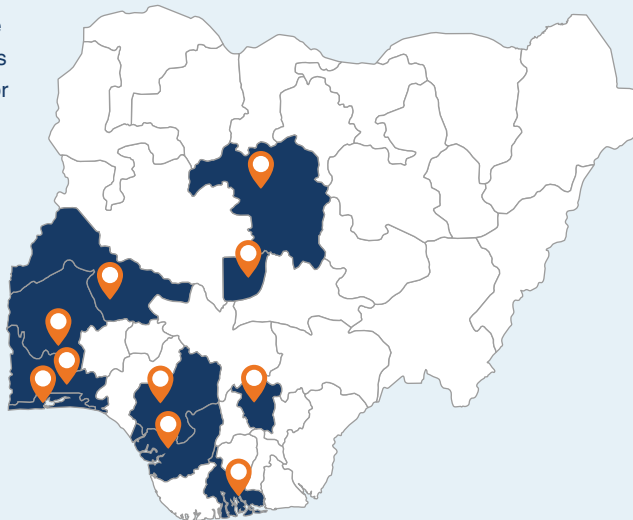
SYNLAB can also offer training placements at any of its international facilities. Leading hubs include advanced laboratories in Spain, Belgium, Germany, France, Italy, the United Kingdom, and Hungary.

## Government partnerships

Our growing portfolio of Government partnerships is a testament to our ability to always deliver value and impact, underpinned by an expansive logistics network across Nigeria. Our reach covers all major geographical regions with 33 centres that include a sophisticated, 24-hour operational reference laboratory, regional laboratories, and patient care centres across 12 States.

### PUBLIC-PRIVATE PARTNERSHIPS

- LUTH, Lagos State
- DELSUTH, Delta State
- Maternal and Child Centre Ajah, Lagos State
- Federal Medical Centre Owerri, Imo State
- King David's University, Ebonyi



## Partnership support

Our unique operations model ensures that every partnership we enter benefits from fast turnaround times for routine testing and has access to the most advanced laboratory testing and advisory services in the world through our extensive referral laboratory network across Europe.

**As our partner, we will support you in the following ways:**

- Cost-optimised and standardised process flows
- Revenue optimisation
- Accessible medical expert advice
- Stage diagnostics and special analysis (Genetics, Microbiology, Pathology)
- Security and competence of an efficient global network
- Organisation and quality management including point-of-care systems
- MRSA screening and facilitated efficient drug use
- Advanced training for medical and non-medical clinic staff
- 24/7 laboratory availability and ensured fast diagnosis in emergency care
- Short turnaround times contribute to shortened treatment processes, patient laytime and case-management

### At SYNLAB, we pride ourselves in delivering world-class diagnostic services.

The close cooperation with the SYNLAB lab on-site allows us direct access to a wide variety of routine and speciality lab testing with short turn-around-times and consulting specialists for laboratory medicine, microbiology and infectious diseases.  
~ SYNLAB Partner

As a teaching hospital, what is most important to us is service delivery—to provide the service our patients need. This is why we are grateful to SYNLAB for coming to DELSUTH. We believe the presence of SYNLAB here will increase our capacity to provide proper service delivery to our patients and doctors.  
~ Dr Onome Ogueh, Chief Medical Officer, DELSUTH

# About us

We offer a comprehensive range of medical laboratory services for patients, practising physicians, clinics and the pharmaceutical industry. We are part of the SYNLAB Group, the undisputed leader in the European market for medical laboratory services.

## Commitment to Quality and Reliability

SYNLAB Nigeria was the first medical laboratory in West Africa to achieve ISO 15189 international accreditation in 2006, setting the benchmark for quality analysis in Nigeria.

We are unique in Africa because of the special attention and care given to patients from outstanding service delivery, improved operational efficiency, innovation and investment in state-of-the-art diagnostic technology. We are committed to best practices and the highest ethical standards.

## Innovative diagnostics

SYNLAB is the preferred partner for the public and private sectors for innovative diagnostics. Through continuous research and collaboration with universities and the pharmaceutical industry, we can make new tests available to the medical community at an early stage.

Our research focuses on genetics, women's health, cardiology, nutrigenomics and others. At the same time, we are constantly improving our IT solutions and services.



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